## **Engagement Training: Planning and Conducting Consultations** (CONSULM, 3 jours)

## Description

Knowing what your stakeholders and customers want is critical to developing (or improving) a policy, product or service! The course Planning and Conducting Consultations will help you maximize stakeholder engagement, guiding you through the principles and strategies of good consultations, showing you how to plan, organize, and conduct consultations, and demonstrating how to analyze and use the information you collect to improve your client relationships, products and services.

## Tarifs

- Tarification: \$2,750/person
- Rabais de 10% lorsque vous inscrivez 3 personnes.

## Plan de cours

Module 1: Introduction to Stakeholder Engagement
Why do it?
Types of stakeholder engagement
Module 2: Identifying and Managing Stakeholders
Strategies, tools and techniques to tame the chaos
Ethical Considerations
Module 3: Engagement Planning and Implementation
Principles
Creating your team
Defining the scope
Research designs
Asking good questions
Developing and testing engagement tools
Preparing and leading facilitated sessions
Module 4: Stakeholder Consultation Tools
Interviews, focus groups and surveys
Customer journey mapping
Design sessions and prototyping
Observation and naturalistic approaches
Reliability versus validity
Using social media platforms and tools
Module 5: Analysis and Reporting Back
Overview of different analytical techniques
Why report back
Next Steps
Module 6: Wrap up and Conclusion
Review of essential concepts and tools
Applying it to your context