## Social Media Training: Complete and Hands-On (SOCMED, 2 jours)

## Description

The course Social Media Training: Complete and Hands-on (Social Media Training) explores the practical use of several social media platforms to engage and motivate returning and prospective clients. The training discusses social media platform choices using criteria such as target demographics and known user profiles. This SETC class also discusses the setup of listening posts and teaches you concrete skills to write engaging content for all of the major social media platforms including Facebook, LinkedIn, Twitter and Instagram. The course also discusses the design and implementation of KPIs in order to monitor achievements and campaign goals.

## Tarifs

- Tarification: \$1,500/person
- Rabais de 10% lorsque vous inscrivez 3 personnes.

## Plan de cours

Introduction to Social Media Where Social Media Fits in the Marketing Landscape The Importance of Momentum and Mass Appeal The Role of Blogs Overview of Social Media Types Exploring the Role of Facebook: Demographics and Use Exploring the Role of Twitter: Demographics and Use Exploring the Role of LinkedIn: Demographics and Use Exploring the Role of Instagram: Demographics and Use Identifying Appropriate Social Media: Tools and Properties A Few Other Tools Preparing for Use: Creation, Communications and Marketing Best Practices in Social Media Setting Realistic Goals **Creating Supporting Processes** Setting up Listening Posts: Understanding what is Being Said Creating the Eco-System: Creating Accounts Creating the Eco-System: Linking Accounts Creating the Eco-System: Linking Web Properties **Designing and Implementing Content Creation Processes** Transitioning the Organization The Art of Use The Importance of Presence and Interaction Setting Goals and Developing Strategies **Creating Communities and Spaces** Strategies for Increasing Presence Strategies for Getting Attention Using Interaction to Drive Social Media The Social Media Plan About Project Management in Social Media Creating a Useful Business Case: Vision, Scope and the Target Objective

Performing Stakeholder Analysis and Gathering Requirements
Executing Effective Communication Management
The Essential Role of Change Management
The Essential Role of Risk Management
Creating a Project Plan: Critical Path and the WBS
Estimating Resources: Choosing People
Estimating Resources: Ensuring Adequate Funding
Plan Execution: Content Creation and Monitoring
Writing Skills for Social Media Understanding Contant Requirements for the various Platforms
Understanding Content Requirements for the various Platforms Linking Content with Tagging and Other Strategies
Making Content Visible to Google: SEO Considerations
Introduction to Using Google Analytics for Performance Measurement
Making use of PPC in Content Marketing
Goal Management and ROI Understanding Performance Indicators
Working with Critical Success Factors and Key Performance Indicators
Setting up Metrics in Social Media
Measuring Progress against Goals
Implementing the Continuous Improvement Lifecycle: Plan, Do, Check, Act
Closing Discussion
A comprehensive review of Social Media Implementation and Monitoring